



111 - 21<sup>st</sup> AVE SW  
Olympia, WA 98501

1-360-786-8675  
[NFIB.com](http://NFIB.com)

July 19, 2024

Rep. Keith W. Goehner  
PO Box 38  
Leavenworth, WA 98826

Dear Rep. Goehner:

**Congratulations!** On behalf of our 7,000 member small-business owners here in the Evergreen State, we are pleased to announce that the **NFIB Washington PAC endorses your campaign for state senate.**

As you may know, 99.5 percent of all businesses in Washington are small businesses, and they employ 49 percent of our state's private-sector workforce – 1.4 million people – according to US Small Business Administration [data](#). Small business truly is the economic engine powering the state of Washington. And, [research shows](#) voters prefer small business backed candidates to those supported by organized labor or other groups.

This endorsement is primarily based on your [NFIB Voting Record](#). The most recent two-year tally (2023-24) applies for state Representatives, and four years (2021-24) for state Senators and Senate candidates. Sponsorship of NFIB-request legislation and amendments, outreach and accessibility to our members and staff, and other efforts specifically in support of our organization were also strongly considered in making this endorsement.

We will distribute a press release to media statewide announcing this endorsement. It will be posted on our [webpage](#), and sent to NFIB members in an upcoming e-newsletter. We will also share this good news in a get-out-the-vote email to members in your district before the primary, as well as through social media. Later, our member small-business owners will also receive a printed #SmallBizVoter guide listing all of our endorsed candidates in advance of the general election.

Again, congratulations on your endorsement. And, **thank you for your continued support of small business** and NFIB.

Best regards,

A handwritten signature in black ink that reads "Patrick L. Connor".

Patrick Connor  
Washington State Director

A handwritten signature in black ink that reads "Larry G. Nicholas, Chairman".

Larry Nicholas  
Chair, NFIB Washington PAC